

# Leadership Advisor Profile

## Mandy Flint

### Excellence In Leadership



#### About Mandy

Mandy is an International Expert on leadership and on leading and developing teams. She is the CEO of Excellence in Leadership, a global organisation which she founded in 2000 building on her more than 20 years of leadership experience in the corporate world. Mandy spent 14 years leading business units in American Express held including sales operations, public affairs, communications and cultural change.

#### Award Winning Author on leadership

She is the double award winning author of 'The Team Formula' which was released in 2013 and Leading Teams: 10 Challenges 10 Solutions which was released in August 2015 published by the Financial Times.

#### Experience

Mandy has worked with organizations in Europe and the USA for over 15 years. During this time Mandy has worked with Board members, Executive Vice Presidents, Global Heads and Senior Business Leaders and their teams.

Through Excellence in Leadership Mandy works across the globe with both teams and individuals in the areas of one-to-one executive coaching, team development, transformational change, strategic development and cultural change leadership. Mandy works with CEOs, Board members and other Senior Leaders and their teams across many blue-chip organizations. Her clients include MasterCard, Symantec, Virgin Atlantic, Cabot Credit Management, SAP, Apple, the NHS and many more.

#### Certification and Techniques

- Psychometric and leadership tools – MBTI, FIRO-B, Situational Leadership, Transactional Analysis, NLP
- Media Trained
- Mandy has studied at Harvard Business School and has certification in the Tavistock Programme specialising in Advanced Process Consultancy
- Mandy is a fellow at the London Metropolitan Business School

#### Approach

Mandy's philosophy is, innovative and fresh. Working with strengths she encourages leaders to be authentic. She has often achieved results in organizations who have exhausted the traditional approaches. She focuses on the impact on the individual, the team and the organization. Mandy works in collaboration with clients and uses her experience and knowledge to meet their needs. Her expertise in creating visions, managing change, improving team dynamics and leadership behaviour and impact is a recipe for success.

Mandy prides herself on doing what's right for her clients and will work with them to achieve transformational results.

#### Focus areas for executive development

- Leadership impact within the environment, with teams, peers, seniors, and stakeholders in direct and matrix structures
- Handling internal politics
- 'Growing up' in an organisation. Being promoted to leader from within the team
- Authentic leadership and using your strengths and true self to be successful
- Intensive strengths and development feedback and coaching including 360 tools
- Understanding how mindset drives leadership behaviours
- How to lead change with courage - examples of what that means in real time challenges
- Personal coaching in influencing and leadership impact
- Providing very open, direct, impactful real time feedback
- Personal feedback to develop awareness of self and others
- Planning the journey for development of a high performance team
- Reviewing and planning the development of others, including succession planning and development
- Focus on adding value for customers and applying business acumen
- Personal coaching in role models and communication for a high performing environment

#### Contact details:

Tel: +44 0788 4258 311

Email: [mandy@excellenceinleadership.co.uk](mailto:mandy@excellenceinleadership.co.uk)

Website: [www.excellenceinleadership.co.uk](http://www.excellenceinleadership.co.uk)

